

REPORT

“PROMOTION FOR ASIAN TRADE AND INVESTMENT” JOINT PROJECT

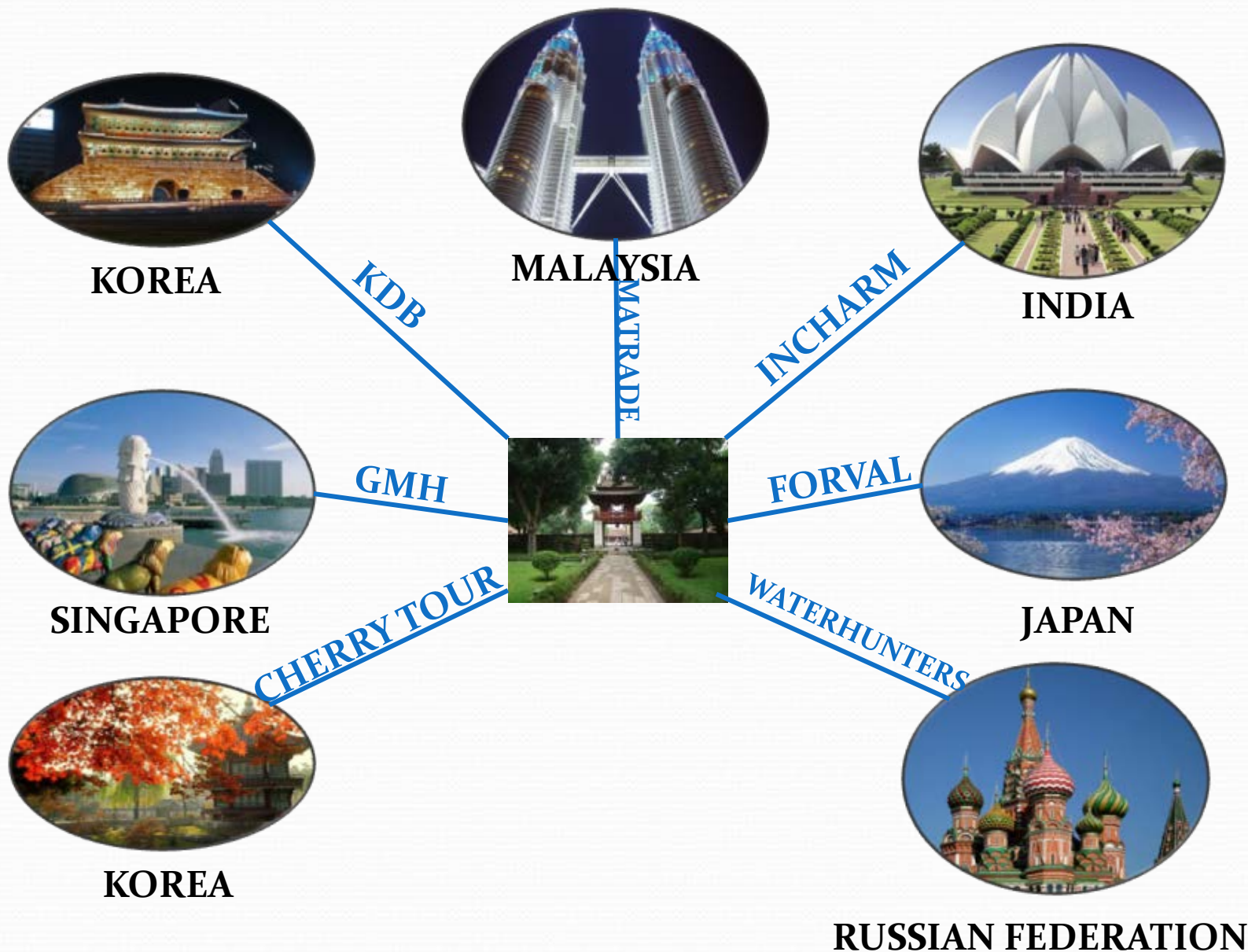
Tomsk – Russian Federation
September 2014



THE 12TH ANMC21 PLENARY MEETING

- ✓ The 12th Plenary Meeting of ANMC21 took place in Hanoi from 18th to 19th November 2013.
- ✓ Within the framework of the 12th ANMC21 Plenary meeting, Hanoi People's Committee successfully organized “Asia Conference on Investment, Trade and Tourism Promotion”. On behalf of Hanoi City, the Hanoi Authority for Planning and Investment (HAPI) would like to report the outcome of the Conference as follows:

Memoranda of Cooperation signed at the “Asia Conference on Investment, Trade and Tourism Promotion 2013” in Hanoi



Signing Memorandum of Cooperation between HAPI and Malaysia External Trade Development Corporation on coordination and implementation of activities related to Cooperation on Investment Promotion in 2014.



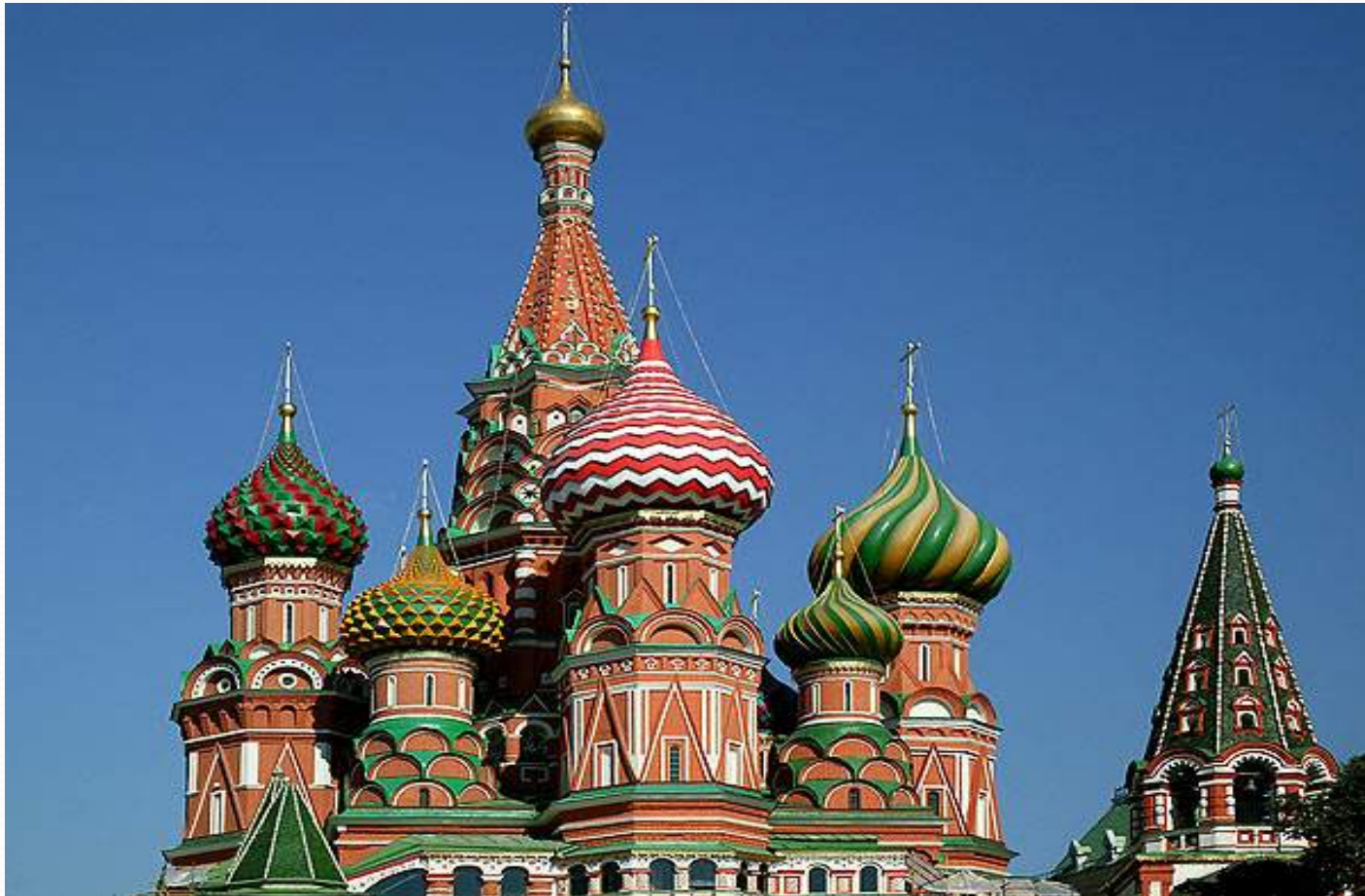
Signing MOU between Hanoi Department of Industry and Trade and Indian Chamber of Commerce on promoting trade and import-export.



Signing Principle Agreement between Forval Corporation
– Japan and Hanel Corporation on support in calling for
investment from Japanese firms to Hanoi Software
Technology Park.



Group JSC and WaterHunters Holding Company – Russian Federation on cooperation and seeking partners in the field of waste treatment and wastewater treatment in Vietnam.



Signing MOU between Thang Long GTC Corporation and Cherry Tour Co., Ltd on developing and organizing tours.



Signing Tourism Cooperation Contract between Hanoi RedTours JSC and Golden M Holidays Pte Ltd on co-organizing tourist trips and study tours for Vietnamese and Singaporean.



Press release of the MOU signing between THT Development Co., Ltd and Korea Development Bank on the contract funding of USD200 million in foreign direct investment.



ACHIEVEMENTS



After 10 months since the Conference was held in November 2013, based on the 2013 implementation of the “Promotion for Asian Trade and Investment” joint project, with the efforts of Hanoi and our partners, MOUs’ terms have been deployed and resulted in as follows:

ACHIEVEMENTS ON INVESTMENT PROMOTION

- Japan Desk was established in June 2014 at HAPI.
- In March 27th 2014, Hanoi organized the “Investment Promotion Conference and Dialogue with Japanese businesses”.
- In the 4th quarter of 2014 and the year of 2015, HAPI plans to sign MOUs with Vietnam – Korea Business Center, International Enterprises Singapore and Mizuho Corporate Bank – Japan.
- **MOU between THT Development Co., Ltd and Korea Development Bank** to invest in STARLAKE project at the center of the West Lake urban area. Once finished, it is expected to be the symbol of Vietnam – Korea friendship. Until now, 74 million dollars has been transferred from KDB to THT Co., Ltd to implement the project.

ACHIEVEMENTS ON TRADE PROMOTION

- Organized Vietnam Expo 2013 from 12th to 15th December 2013 in Yangon – Myanmar.
- In August – October 2014, Hanoi is going to cooperate with Reed Tradex Co., Ltd, Thailand to organize Vietnam Manufacturing Expo 2014 (27th – 29th August 2014); METALEX Vietnam 2014 Exhibition (9th – 10th October 2014).
- From 3rd to 5th September 2014, Hanoi is participating in Tokyo International Gift Show 2014 in Japan.

RECOMMENDATIONS AND SUGGESTIONS OF HANOI

RECOMMENDATIONS

➤ Results obtained is not as productive as expected due to the following reasons:

- Insufficient connection in cooperation and information exchange;
- Changes in roadmap for implementing the joint project.

➤ *Therefore, from now to the end of 2014 and 2015, Hanoi will pay special attention to the following tasks:*

- ❖ Improve investment environment of Hanoi;
- ❖ Support and coordinate closely with enterprises signed MOUs within the framework of the 12th ANMC21 Plenary Meeting;
- ❖ Enhance the investment and trade promotion among ANMC21 members;
- ❖ Strengthen the continuous cooperation and information exchange among Government agencies and businesses of ANMC21 members.

RECOMMENDATIONS AND SUGGESTIONS OF HANOI

SUGGESTIONS

- ✓ To be more pro-active in cooperating to implement signed terms among enterprises within the framework of the 12th ANMC21 Plenary Meeting.
- ✓ Authorities and investment and trade promotion organizations of ANMC21 member countries to facilitate Hanoi businesses with investment intention and seeking for partners in countries of ANMC21.
- ✓ With the common target to enhance and promote the linkage in investment and trade among member cities, Hanoi will continue to create the best favor conditions for Government agencies, businesses and business associations of ANMC21's countries to establish close relationships for the efficiency of investment and trade cooperation.

THANK YOU FOR YOUR LISTENING

